



The right decisions
at the right times
to do the right thing
for injured workers.

Hello!

Progressive Medical and PMSI are now **Helios**.

Along with our new name comes a passion,
focus, and intensity on delivering value beyond
just the transactional savings for which we excel.

Join us as we light the way forward in workers'
compensation pharmacy benefit management,
ancillary services, and settlement solutions.

HELIOS



THE RIGHT MEDICATION AT THE RIGHT TIME

Our Pharmacy Benefit Management (PBM) solution isn't just about transactions or line items processed. It's about doing what's right for the injured worker and payer alike. By finding ways to reduce total pharmacy cost, using advanced analytics to guide clinical decisions, and being proactive in all aspects of our operations, we ensure the right decisions are made and injured workers receive the right medications at the right time and at the right price.

This serves to protect your financial interests by making sure you avoid paying for the most expensive prescriptions—those that should not have been paid in the first place.

A COMPREHENSIVE NETWORK SOLUTION GIVES YOU MORE CONTROL

Effective cost containment requires control over both in-network and out-of-network spend. Through our proprietary affiliation with the nation's largest third party biller and direct online relationships with nearly all of the nation's pharmacies, we achieve up to 98% retail network penetration. This real-time connectivity allows us to apply network discounts, injury-specific formularies and Medication Plans, as well as Drug Utilization Review, starting with the first fill.

Should the prescription be dispensed by a physician's office, clinic, or other non-traditional source, our Specialty Network is similarly equipped to capture prescriptions. As a result, greater insight into the claim is gained, better decisions are made, and greater cost savings and overall utilization control is realized.

ADVANCED ANALYTICS AND CLINICAL PROGRAMS ACHIEVE BETTER OUTCOMES

The longer a claim remains open, the more expensive it becomes. While triggers identify potential high risk activity, analytics predict it sooner. We analyze data and proactively identify those claims which require intervention. This analysis is then used by our team of credentialed and experienced clinicians (both nurses and pharmacists) to guide clinical decision-making.

When an intervention opportunity is identified, we share insight and work collaboratively with claims professionals, nurse case managers, pharmacists, and physicians to optimize therapy regimens. With more information, we are positioned to act earlier and effectively mitigate potential high-risk, high-cost situations, achieving better clinical outcomes in the process.



A COMMITTED TEAM EXCEEDS EXPECTATIONS

Located in four states and three time zones, our associates are available 24x7x365 to serve you. We execute each transaction with speed, accuracy, and intelligent clarity.

Designated account managers are geographically proximate so that day-to-day program needs are responsively delivered, trends shared, and program opportunities proactively communicated. Leadership is accessible, visible and actively engaged.

SECURE, REDUNDANT TECHNOLOGY KEEPS DATA AND COMMUNICATION FLOWING

Our system design ensures maximum data protection and we operate in an environment that protects confidentiality, promotes data integrity, and prioritizes security.

Daily communication with claims professionals and pharmacies is facilitated by our web-based claim management tools. Built on an intuitive, flexible platform, the information you need and the ability to act are directly at your fingers, at all times.



A WATCHFUL EYE ON EMERGING LEGISLATION ENSURES COMPLIANCE

Not only do we actively monitor state and federal laws and regulations and keep you informed of any changes that impact your program, but we advocate for positive change that moves our industry forward. This allows for more proactive management of your program and helps ensure day-to-day processes comply with current rules and regulations.

STREAMLINED IMPLEMENTATION GETS YOUR PROGRAM UP AND RUNNING QUICKLY

Every program implementation is coordinated by our dedicated, cross-functional team. Representatives from IT, operations, clinical, finance, marketing, and account management all work together under the direction of the dedicated implementation project lead to ensure the program transition is seamless and executed accurately and efficiently.





BETTER OUTCOMES WITH QUALITY CARE COORDINATION

With nearly 40 years of experience providing ancillary products and services, we are dedicated to doing what is right for you and the injured worker.

This commitment has yielded a track record of service and performance. Through a national network of quality providers, we assure the services needed are readily available, no matter the complexity or location.

Each provider is deliberately selected based on their service record, credentials, and expertise. This gives you the confidence that the providers servicing the injured worker are timely, professional, and knowledgeable.

MEDICAL EQUIPMENT AND SUPPLIES



From bandages and batteries, to crutches, wheelchairs and canes, we make it easy for injured workers to receive the medical equipment and supplies they need, including any necessary fittings, set-ups and training. What's more, this cost-effective and well-managed program does not permit automatic shipments. Through an extensive national network, every injured worker receives immediate, personalized care.

HOME HEALTH CARE



When an injured worker is housebound, we bring personalized care to them so they may recover in a more comfortable, familiar setting. From nurses and certified home health aides, to therapists, social workers and companion services, our dedicated team of client service specialists adeptly coordinate the necessary care in a timely, caring, and cost-effective manner.

LANGUAGE SERVICES



A key to recovery is compliance with physician instructions. To ensure injured workers not only understand, but are understood, we provide services such as certified interpreters and document translators for all major languages, including American Sign Language. We can also provide language services for non-medical visits.

TRANSPORTATION SERVICES



Provided by appropriately licensed drivers, the transportation services we deliver help to ensure appointment schedules are met, regardless of the distance or special needs.

OTHER SERVICES

We also offer comprehensive catastrophic claim coordination and TENS units for chronic pain management, as well as physical medicine and diagnostic services.

*All services are available as a comprehensive, turnkey solution or on an à la carte or case-by-case basis as claim needs dictate.



PROACTIVE, INTEGRATED COMPETENCIES CONTAIN COSTS AND ACHIEVE COMPLIANT SETTLEMENTS

Leveraging expertise in medical cost and pharmacy benefit management, we help you achieve accurate and cost-effective Medicare Set-Aside (MSA) allocations in accordance with Medicare Secondary Payer (MSP) compliance.

Our programs identify and mitigate potential barriers to settlement, facilitating interventions that pave the way to settlement. We focus on both the cost and use of medical services and pharmaceuticals throughout the claim lifecycle to ensure compliance and transition to settled claim.

RISK IDENTIFICATION AND ASSESSMENT

Medicare-covered prescription drugs, commonly recognized as Medicare Part D, frequently drive MSA allocations to levels that prevent settlement. By evaluating pharmacy claim data against specific criteria, we identify and score claims with potentially high pharmacy exposure, provide interventions, and facilitate settlement.

FOCUSED INTERVENTION

Our Clinical Pharmacists and nurses, trained in guidelines set by the Centers for Medicare & Medicaid Services (CMS), conduct an in-depth review of all pharmacy and medical treatments for therapeutic appropriateness, duration of treatment, and future medical needs. These clinical recommendations and interventions facilitate changes that positively influence health outcomes, while positioning the claim for a cost effective settlement.

REAL-TIME COST CONTAINMENT

In the event a claim did not have the advantage of early intervention and the MSA amount is prohibiting settlement, we verify prior recommendations and secure written clarification from the treating physician. This targeted approach can enable real-time revisions to the MSA value that lift barriers to settlement.

MMSEA REPORTING

Payers need to be aware of MMSEA Section 111 reporting compliance requirements from the start of the claim lifecycle. Our industry-leading Mandatory Insurer Reporting solution, MedicareConnect™, provides tools and advanced reporting capabilities that allows payers to report the right claims at the right time, with the right data. MedicareConnect has achieved a 99.9% acceptance rate on submissions to CMS.



SELECTING THE RIGHT PARTNER REQUIRES CONSIDERATION OF BOTH COST AND VALUE

The value a pharmacy benefit manager delivers to its client is evaluated in a variety of ways. Unit cost (transactional) savings is amongst the more common measurements. And while the price per prescription is a valid point of comparison of one pharmacy benefit manager to another, it overlooks the fact that even the lowest price per prescription is too much to pay when the prescription never should have been filled in the first place.

At Helios, we have a knack for cost containment and a passion for our business. Our products and services are deliberately crafted to empower our customers to make better decisions. And we embrace the idea that we can make a positive difference. Through ongoing collaboration, product innovation, and service enhancements we are lighting the way forward in workers' compensation pharmacy benefit management, ancillary services, and settlement solutions. Join us so that together, we can make your business shine.



LET US HELP YOUR BUSINESS SHINE

CALL

877.869.2764

VISIT

FirstFilltoSettlement.com





ABOUT HELIOS

HELIOS, the new name of Progressive Medical and PMSI, is bringing the focus of workers' compensation and auto-no fault pharmacy benefit management, ancillary services, and settlement solutions back to where it belongs – the injured party. Along with a new name comes a passion, focus, and intensity on delivering value beyond just the transactional savings for which we excel. To learn how our creative and innovative tools, expertise, and industry leadership can help your business shine, visit www.FirstFilltoSettlement.com or call 877.869.2764.

